

SASHTO – The Future of Freight

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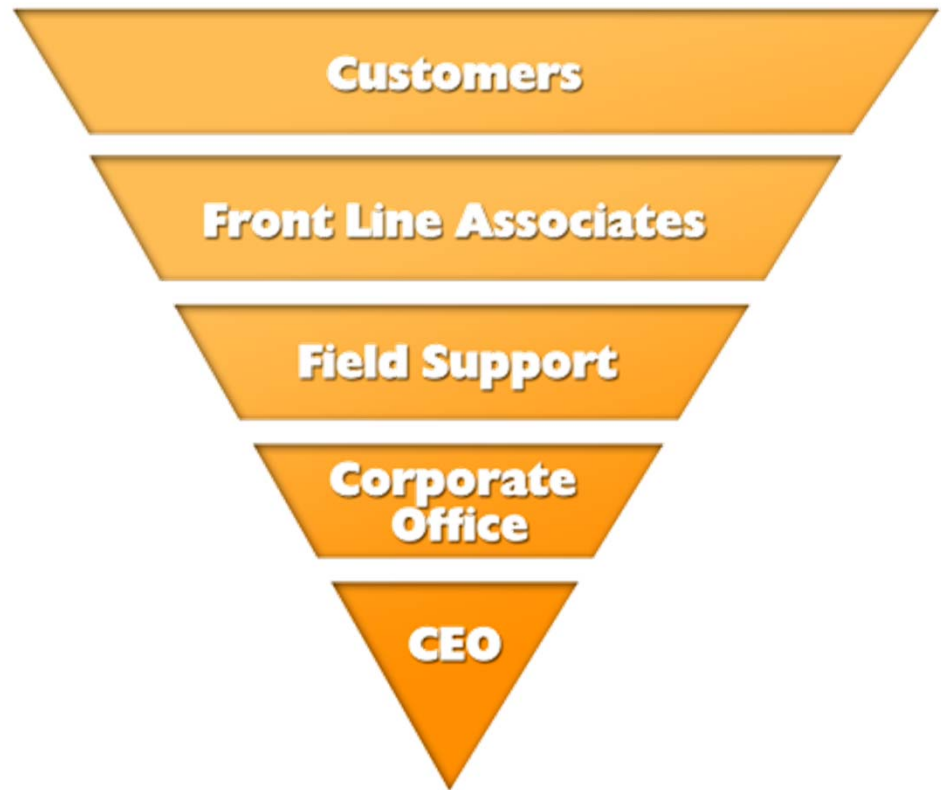
Company Overview

- Founded in 1978
 - Bernie Marcus and Arthur Blank
 - Atlanta, GA
- Total square footage: 235 million
- Stores: 2,263
 - United States – 1,977
 - Canada - 180
 - Mexico – 106
- FY2013 Sales: \$78.8 billion USD
- 300,000+ associates



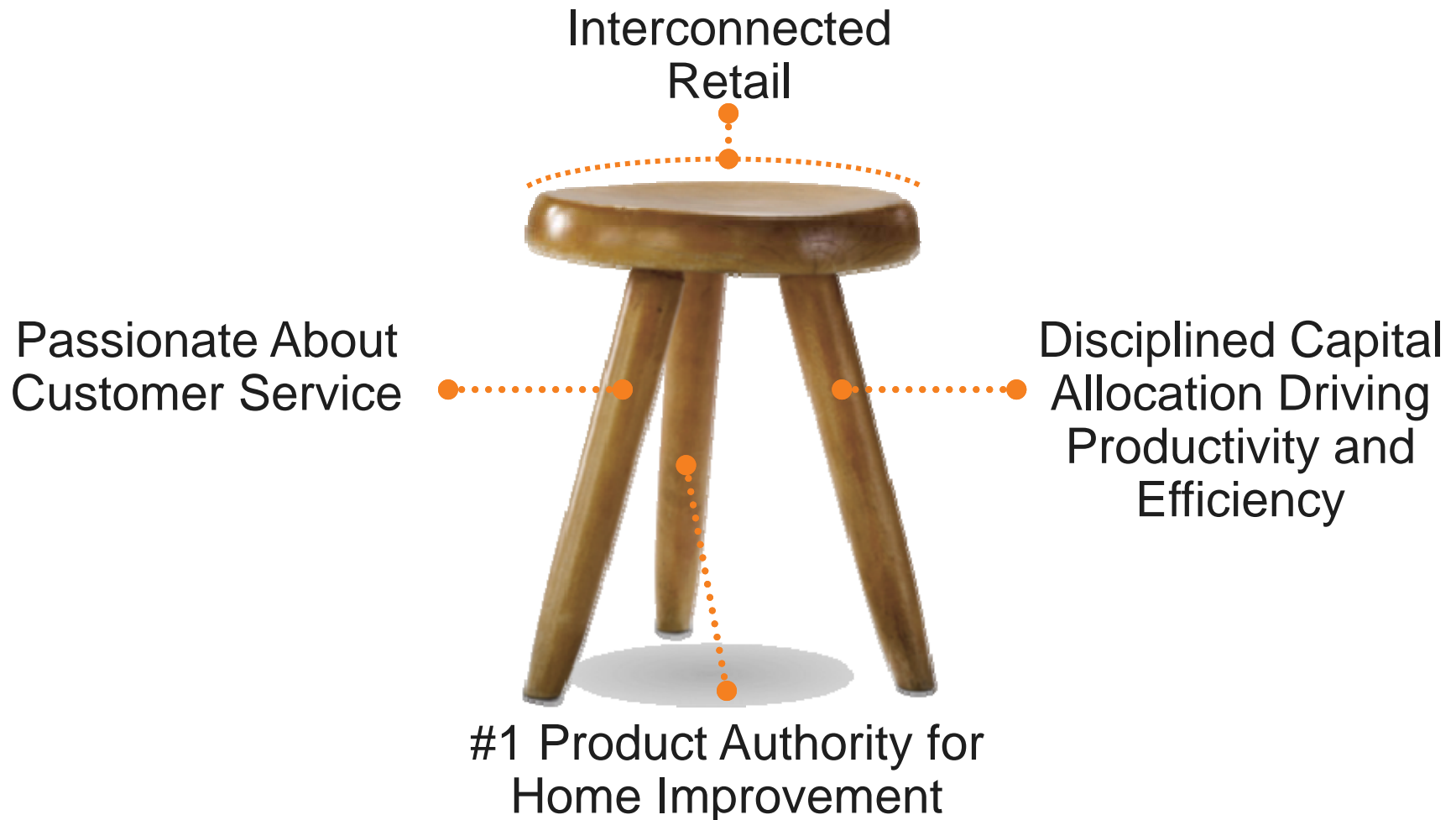


The Power of a Values-Based Business



Taking Care of Our Associates and Customers

The Power of The Home Depot



Delivering a Best in Class, Interconnected Multichannel Retail Experience



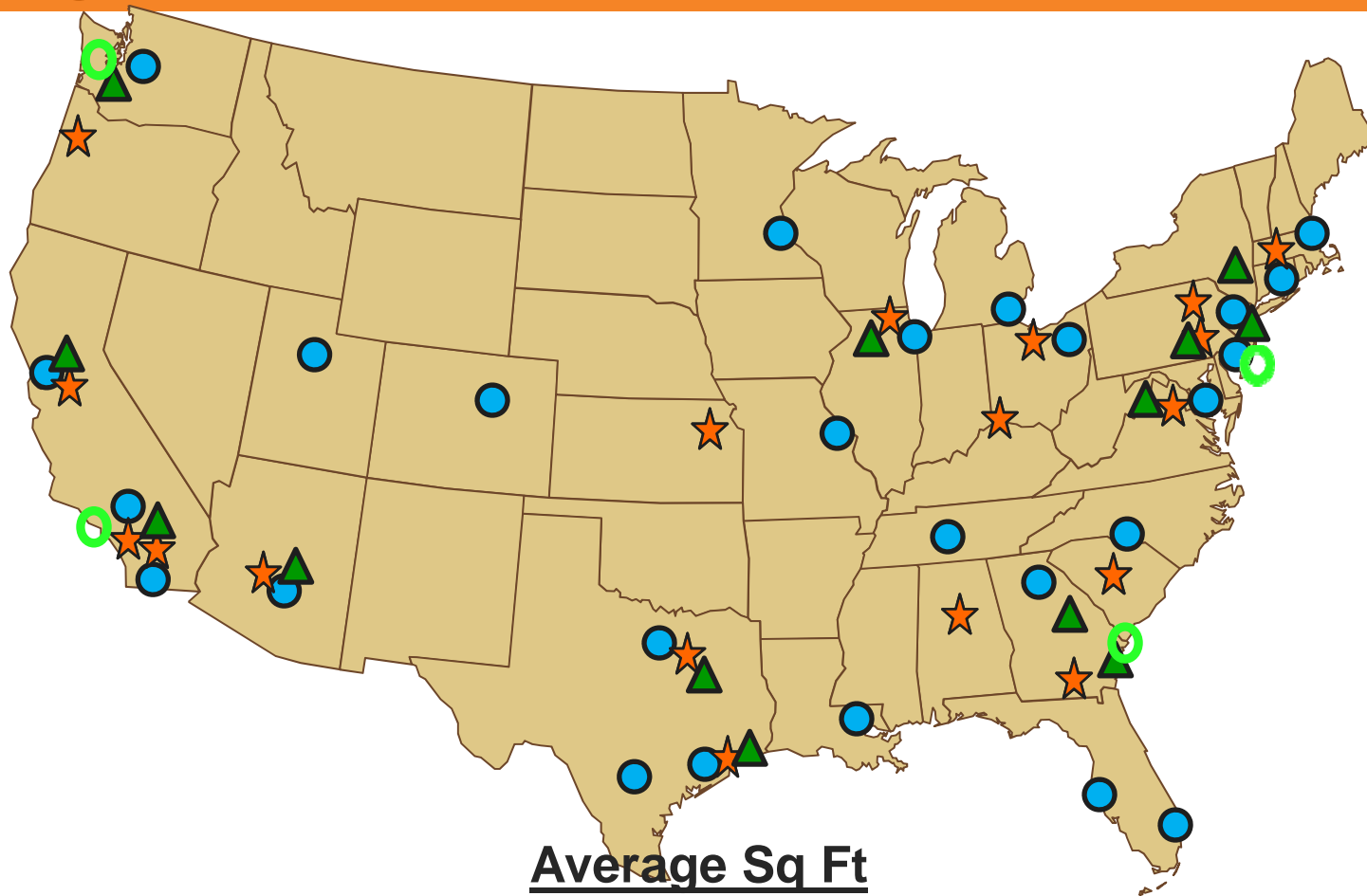
Current Supply Chain Network



Central Replenishment Systems & Processes



Supply Chain Core Distribution Network



Average Sq Ft

- Bulk Distribution Centers ~175K
- ▲ Stocking Distribution Centers ~825K
- ★ Rapid Deployment Centers ~560K
- Transload / FTZ

Proprietary and Confidential Property of the Home Depot

Use All Modes of Transportation

Spend by Mode

Less Than Truckload: 13%



Ocean: 20%



Delivery: 21%



Truckload: 20%



Dedicated: 18%



Intermodal: 8%

THD shipped 6.4 million loads across the modes in 2013



Intermodal Overview

Strategy

Balance transportation cost effectiveness with inventory carrying cost. Consistency is key!

- Ship 90,000+ domestic intermodal loads annually
- 18% of total inbound shipments
- 1,700 Mile Length of Haul

Benefits

- Cost Effectiveness
- Capacity is Generally Available
- It's Green
- Relieves Road Congestion



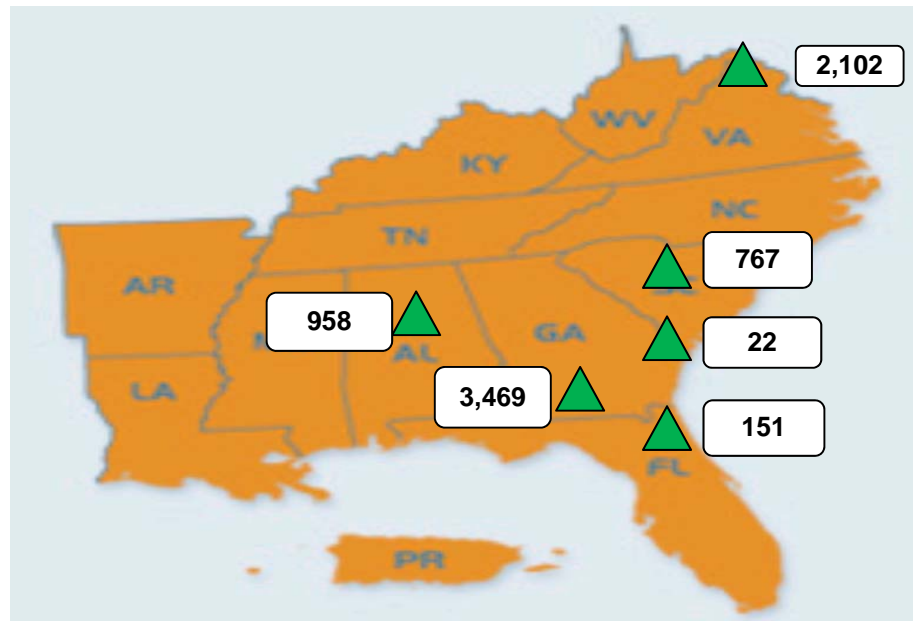
Southeastern Intermodal Overview

Already a Big Player.....

- 7,469 Inbound loads
- 20,252 Outbound loads

Growth Coming in 2015!

- FEC intermodal for South Florida store deliveries
- Increased penetration to our McCalla, AL DC
- Increased Use of Bessemer Ramp to Chicago and Beyond



Working Together!

- Support new and expanded terminals
- Access to/from intermodal terminals is key to success
- Private/Public joint long term planning for continued expansion is critical



Questions

